Financial Statements

December 31, 2023 (With Summarized Comparative Information for 2022)

Table of Contents

	Page
Independent Auditors' Report	1
Basic Financial Statements	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to the Financial Statements	7



Independent Auditors' Report

Management and Board of Directors SARC Ann Arbor, Michigan

Opinion

We have audited the accompanying financial statements of SARC (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SARC as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of SARC and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about SARC's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of SARC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about SARC's ability to continue as a going concern for a reasonable period of
 time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited SARC's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 5, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

yeo & yeo, P.C.

Ann Arbor, Michigan April 24, 2024

Statement of Financial Position December 31, 2023

	2023 2022
Assets	
Current assets	
Cash	\$ 448,505 \$ 610,36
Investments	3,161,359 2,999,17
Clinical trials receivable	1,005,192 782,13
Prepaid expenses	32,560 41,96
Total current assets	4,647,616 4,433,63
Property and equipment, net	<u> </u>
Total assets	\$ 4,647,616 \$ 4,435,16
Liabilities and Net Assets	
Current liabilities	
Accounts payable	\$ 366,456 \$ 449,84.
Accrued expenses	11,361 10,23
Total current liabilities	377,817 460,08
Net assets	
Without donor restrictions	
Undesignated	1,317,715 1,403,58
Designated for projects in progress	91,800 91,80
Total without donor restrictions	1,409,515 1,495,38
With donor restrictions	
Purpose restrictions	2,786,434 2,479,69
Time-restricted for future periods	73,850 -
Total with donor restrictions	2,860,284 2,479,69
Total net assets	4,269,799 3,975,07
Total liabilities and net assets	\$ 4,647,616 \$ 4,435,16

Statement of Activities

For the Year Ended December 31, 2023

					To	otal		
	Without Donor		nor With Donor					
	R	estrictions	F	Restrictions		2023		2022
O								
Support and revenue	ф		Φ	0.044.700	•	0.044.700	Φ	0.507.405
Clinical study revenue	\$	-	\$	2,241,793	\$	2,241,793	\$	2,587,185
Government grants		-		836,369		836,369		564,362
Donations		324,657		186,827		511,484		159,725
Miscellaneous income		12,578		_		12,578		3,546
Contributed nonfinancial assets		42,974		=		42,974		-
Investment income, net		144,829		-		144,829		4,779
Net assets released from restrictions		2,884,395	_	(2,884,395)				-
Total support and revenue		3,409,433		380,594	_	3,790,027		3,319,597
Expenses								
Program services		2,330,610		_		2,330,610		2,421,269
Management and general		976,592		_		976,592		947,392
Fundraising		188,105		-		188,105		154,919
Total expenses		3,495,307			_	3,495,307		3,523,580
Change in net assets		(85,874)		380,594		294,720		(203,983)
Net assets beginning of year		1,495,389		2,479,690		3,975,079	_	4,179,062
Net assets end of year	\$	1,409,515	\$	2,860,284	\$	4,269,799	\$	3,975,079

Statement of Functional Expenses

For the Year Ended December 31, 2023

					Tot	al	
	 Program Services	anagement nd General	F	undraising	 2023		2022
Salaries, taxes and benefits	\$ 252,584	\$ 623,590	\$	148,138	\$ 1,024,312	\$	984,045
Contracted services - clinical trials	1,864,911	-		-	1,864,911		2,073,026
Travel	44,533	-		_	44,533		20,819
Office expenses	24,556	8,555		7,695	40,806		63,960
Professional services	· -	171,166		11,750	182,916		102,425
Conferences and meetings	107,951	34,539		2,925	145,415		111,561
Depreciation	-	1,524		_	1,524		2,165
Honorariums	600	-		-	600		-
Insurance	-	61,192		_	61,192		57,044
Miscellaneous	3,475	-		-	3,475		1,738
Information technology	 32,000	 76,026		17,597	125,623		106,797
Total	\$ 2,330,610	\$ 976,592	\$	188,105	\$ 3,495,307	\$	3,523,580

Statement of Cash Flows

For the Year Ended December 31, 2023

	2023			2022
Cash flows from operating activities				
Change in net assets	\$	294,720	\$	(203,983)
Items not requiring cash	·	,		, , ,
Depreciation		1,524		2,165
Unrealized gain on investments		(55,770)		(11,441)
Realized (gain) loss on sale of investments		(32,947)		18,992
Changes in operating assets and liabilities		, , ,		,
Clinical trials receivable		(223,057)		(285,492)
Prepaid expenses		9,404		(31,891)
Accounts payable		(83,386)		71,409
Accrued expenses		1,122		, -
Accrued payroll and related liabilities				(9,007)
Net cash used by operating activities		(88,390)		(449,248)
Cash flows from investing activities				
Proceeds on sale of investments		280,000		-
Purchase of investments		(353,469)		(3,006,724)
Net cash used by investing activities		(73,469)		(3,006,724)
Net change in cash		(161,859)		(3,455,972)
Cash - beginning of year		610,364		4,066,336
Cash - end of year	\$	448,505	\$	610,364

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

Note 1 - Organization

SARC (the "Organization") is a private nonprofit organization that receives and administers funds for the development and support of research for the prevention, treatment, and cures of sarcomas – a cancer of the bone and connective tissue of the body. Through the collaboration with its members, the Organization provides a forum for working together to develop new strategies including the dissemination of up-to-date information about sarcoma research with the goal of improving the treatment and outcome for sarcoma patients.

Note 2 - Summary of Significant Accounting Policies

This summary of significant accounting policies is presented to assist in understanding the Organization's financial statements. These accounting principles conform to accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

Basis of Presentation

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for specific clinical trials.

<u>Net assets with donor restrictions</u> – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity.

The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends, or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Comparative Financial Information

The financial information for the year ended December 31, 2022 is presented for comparative purposes and is not intended to be a complete financial statement presentation.

Cash

The Organization considers all highly liquid investments held in demand deposit accounts with an original maturity of less than three months to be considered cash and cash equivalents. At December 31, 2023, \$298,071 of the Organization's actual bank balance of \$548,071 was uninsured by the FDIC.

Investments

Investments are stated at fair value. Donated investments are reflected as contributions at their fair values at date of receipt. Investment income is reported net of direct investment expenses.

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional.

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

The Organization initially records unconditional promises to give at fair value using the income approach and subsequently amortizes them using the original discount rate. If the original promise to give is due in less than one year it is recorded at net realizable value.

Clinical Trials Receivable

Clinical trials receivable consists of conditional and unconditional contributions due from other organizations and governments, less an allowance for doubtful accounts. The Organization provides for losses on clinical trials receivable using the allowance method. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of its customers to meet their obligations. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected. Management has not made any allowance for probable uncollectible amounts.

Revenue Recognition

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Prepaid Expenses

Prepaid expenses are amounts paid in advance for future expenses. All amounts are expected to be utilized in the next fiscal year.

Property and Equipment

The Organization's fixed assets are stated at cost. Donated assets are capitalized at fair value at the date of donation. The Organization's capitalization policy is to capitalize any assets over \$5,000. The Organization's depreciation policy utilizes the "Half-Year Convention" for the year of acquisition and the straight-line method for all subsequent years.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Those expenses include salaries and benefits. Salaries and benefits are allocated based on a time and cost study of where efforts are made.

Income Tax Status

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code as a charitable organization whereby only unrelated business income, as defined by Section 509(a)(1) of the Code is subject to federal income tax. The Organization has no unrelated business income. Accordingly, no provision for income taxes has been recorded.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

Date of Management's Review

Subsequent events were evaluated through April 24, 2024, which is the date the financial statements were available to be issued.

Note 3 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	2023			2022
Cash	\$	448,505	\$	610,364
Investments		3,161,359		2,999,173
Accounts receivable		1,005,192		782,135
Total financial assets - end of year		4,615,056		4,391,672
Less: Financial assets unavailable for general expenditures within one year, due to: Contractual or donor-imposed restrictions Restricted by donor with time or purpose				
restrictions		2,860,284		2,479,690
Board designations:				
Amounts set aside for trials		91,800		91,800
Financial assets available to meet cash needs			_	
for general expenditures within one year	<u>\$</u>	1,662,972	\$	1,820,182

The Organization's goal is generally to maintain financial assets to meet one year of operating expenses.

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

Note 4 - Investments

Fair value of debt and equity securities with fair values determined by Level 1 inputs using quoted prices in active markets for identical assets at December 31, 2023 and 2022 consist of:

	 2023	 2022
Available for sale Government cash reserves U.S. Treasury bills	\$ 878 3,160,481	\$ 3,985 2,995,188
	\$ 3,161,359	\$ 2,999,173

Investment income is composed of the following at December 31:

		2023	2022			
Dividends and interest	\$	56,831	\$	12,713		
Realized gain (loss)		32,947		(18,992)		
Unrealized gain (loss)		55,770		11,441		
Less: investment fees		(719)		(383)		
Total investment income	<u>\$</u>	144,829	\$	4,779		

Note 5 - Conditional Promises to Give

During fiscal year ended December 31, 2023, the Organization received conditional promises to give related to federal and non-federal grants. Payment of the grants is contingent upon meeting certain barriers such as the progress of studies, spending the funds for the designated allowable purpose or various compliance requirements in accordance with 2 CFR 200. The conditional promises to give consisted of the following as of December 31, 2023:

Funding Source	Condition/ Grant Purpose		Contract/Grant Amount		Spent to Date	Conditional omise to Give
Department of Defense	Sarcoma testing/research	\$	1,021,260	\$	997,097	\$ 24,163
Bayer Pharmaceuticals	Sarcoma testing/research		2,938,172		2,437,840	500,332
Merck Sharp & Dohme	Sarcoma testing/research		1,000,000		667,311	332,689
Duke University	Sarcoma testing/research		1,812,500		1,436,895	375,605
Janssen Pharmaceuticals	Sarcoma testing/research		950,000		832,188	117,812
National Institute of Health	Sarcoma testing/research		2,022,769		1,551,150	471,619
Lilly	Sarcoma testing/research		4,156,905		2,339,763	 1,817,142
		\$	13,901,606	\$	10,262,244	\$ 3,639,362

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

Note 6 - Property and Equipment

Property and equipment are as follows as of December 31, 2023 and 2022:

					Estimate
	2023			2022	Useful Life
Computer equipment	\$	149,745	\$	152,876	3-5 years
Accumulated depreciation		(149,745)		(151,352)	
Property and equipment, net	\$		\$	1,524	

Note 7 - Letter of Credit

The Organization has a letter of credit with a bank, as required by the Michigan Unemployment Insurance Agency for the purpose of self-funding unemployment claims. The letter is renewed annually. The letter of credit allows the Organization to borrow up to \$12,724 and as of December 31, 2023 the letter of credit had not been drawn on.

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

Note 8 - Board Designated Net Assets

The Organization's board designates amounts for specific purposes during the year. Since the amounts resulted from internal designation and are not donor-restricted, the amounts are reported as designated for projects in progress. The following is a summary of designated balances as of December 31, 2023 and 2022:

	 2023	2022		
Scientific Symposium	\$ 91,800	\$	91,800	

Note 9 - Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes and periods as of December 31, 2023 and 2022:

	2023	2022
Subject to expenditure for specified purpose:		
Clinical Trials	\$ 2,303,679	\$ 1,818,231
NIH Specialized Programs of Research Excellence (SPOREs)	2,535	2,535
SARCTalk Podcast	25,542	-
Unified Database	-	488,760
Career Development Program	-	55,975
Catalyst Award	410	-
Sarcoma Centers Registry	283,866	-
Sarcoma Research Council	51,108	92,602
Strategic Advances in Sarcoma Science Conference	80,500	-
Member Scientific Meetings	 38,794	21,587
	2,786,434	2,479,690
Subject to the passage of time:		
Sarcoma Centers Registry	73,850	
	\$ 2,860,284	\$ 2,479,690

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

Note 10 - Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended December 31, 2023 and 2022:

	2023		2022	
Expiration of time restrictions				
Sarcoma Centers Registry	\$	183,540	\$	-
Satisfaction of purpose restrictions:				
Clinical Trials		1,828,298		2,621,648
NIH Specialized Programs of Research Excellence (SPOREs)		-		26,538
Member Scientific Meetings		80,293		92,882
Catalyst Award		600		50,000
Thomas Bradley Allen		-		19,259
Primary Vascular Program		-		8,892
Unified Database		488,760		36,881
Career Development Program		55,975		99,999
Osteosarcoma and Ewing sarcoma datasets		-		214,709
Sarcoma Centers Registry		83,174		-
SARCTalk Podcast		34,458		-
Sarcoma Research Council		42,123		10,601
Strategic Advances in Sarcoma Science Conference		87,174		-
Epithelioid Sarcoma in Adolescents and Young Adults		-		19,253
	<u>\$</u>	2,884,395	\$	3,200,662

Note 11 - Revenue from Contracts with Customers

The following summarizes revenue by type for the years ended December 31, 2023 and 2022:

	2023			2022		
Revenue from contracts with customers	\$	9,200	\$	-		
Clinical study revenue		2,241,793		2,587,185		
Government grants		836,369		564,362		
Donations		511,484		159,725		
Miscellaneous income		3,378		3,546		
Contributed nonfinancial assets		42,974		-		
Investment income, net		144,829		4,779		
Total revenue	\$	3,790,027	\$	3,319,597		

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

The revenue from contracts with customers for the years ended December 31, 2023 and 2022 consist of:

	2023			2022		
Revenue earned at a point in time	\$	9,200	\$			

Revenue earned at a point in time consists of meeting registration fees. Generally, the registration fees must be prepaid and therefore the revenues and cash flows related to these programs are not subject to uncertainty. The meetings are typically one-day or one-weekend events and therefore the performance obligation is typically satisfied when the attendee attends the event; if the attendee does not attend the entire event, revenue is still earned if some portion of the event was attended.

There were no contract assets or liabilities for the years ended December 31, 2023 and 2022.

Note 12 - Contributed Nonfinancial Assets

Contributed nonfinancial assets for the year ended December 31, 2023 were:

Category		Revenue Recognized	Utilization in Programs/Activities	Donor Restrictions	Valuation Techniques and Inputs
Use of venue	\$	20,400	3	No associated donor restrictions No associated donor restrictions	Contributed use of rooms is valued based on the FMV daily rate that would have been charged to SARC if invoiced. Travel costs are valued at FMV at time of purchase of travel arrangements.
ı ravei		13,574	Program	restrictions	purchase of travel arrangements.
Services		9,000	Program	No associated donor restrictions	Contributed services from medical professionals are valued at the estimated fair value based on current rates for similar services.
Volunteer services	<u>-</u>		Program	No associated donor restrictions	Criteria for recording revenue are not met; approximately 1,555 man hours were donated.

Contributed nonfinancial assets for the year ended December 31, 2022 comprised of volunteer services, for which the criteria for recording revenue was not met. Volunteer services were approximately 642 for the year ended December 31, 2022.

Notes to the Financial Statements December 31, 2023

(With Summarized Comparative Information for 2022)

Note 13 - Retirement Plan

The Organization has adopted a defined contribution retirement plan with John Hancock, which allows employees to defer compensation (pretax and post-tax) up to the amount allowed by the Internal Revenue Service. The plan also allows the Organization, as employer, to make matching contributions. Employees are eligible to make contributions on the first day of employment and become eligible to receive matching contributions after 12 months of employment. The Organization contributes a two for one matching contribution for each employee who contributes to the plan up to the first 5% of their compensation.

The following is a summary of the plan's assets for December 31, 2023 and 2022:

	2023			2022		
Total assets, beginning of year	\$	662,811	\$	751,516		
Employer contributions		72,722		64,424		
Employee contributions		46,689		41,650		
Transfer of assets		-		20,458		
Investment gain (loss)		121,983		(131,961)		
Distributions		-		(75,163)		
Administration fees		(9,095)		(8,113)		
Total assets, end of year	\$	895,110	\$	662,811		